

FINANCIAL RESULTS FOR 3rd QUARTER 2016

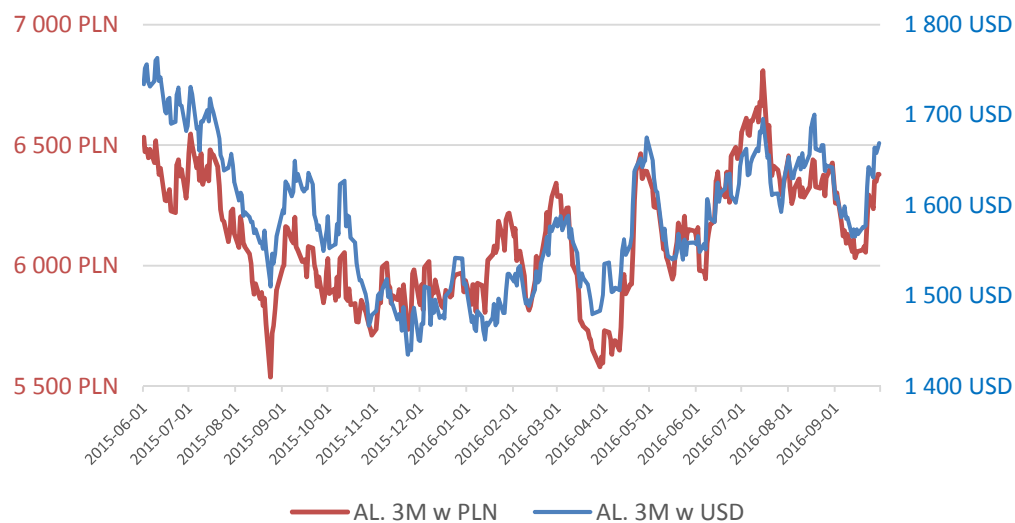
DARIUSZ MAŃKO
PRESIDENT & CEO

ADAM PIELA
BOARD MEMBER & CFO

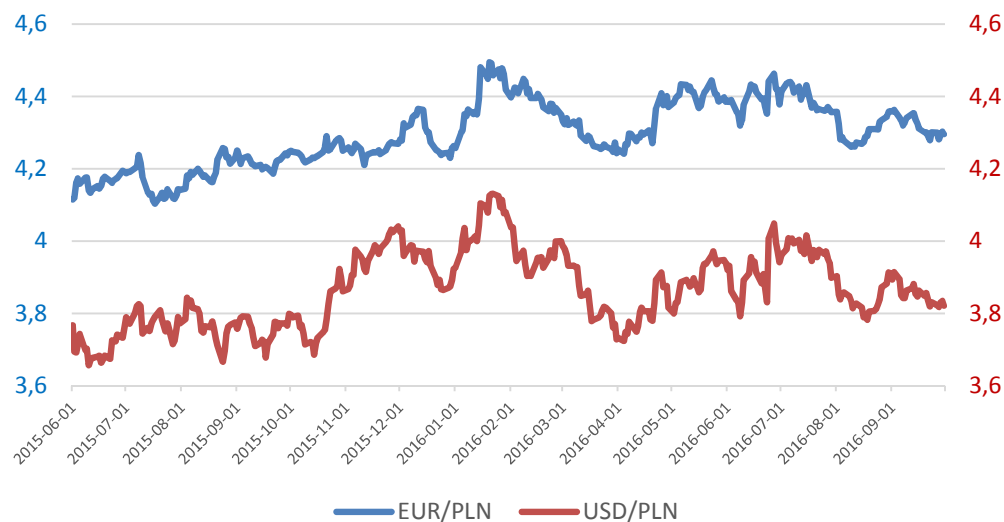
- High sales growth - a solid 10% increase in Poland and 27% on foreign markets.
- The increase in consolidated profit both at the operational level (+ 13%) and net profit (+ 32%).
- PLN 230 million of cash from operating activities after 9 months.

MACRO FACTORS IN THE 3rd QUARTER 2016

Aluminium price 3M in USD and PLN

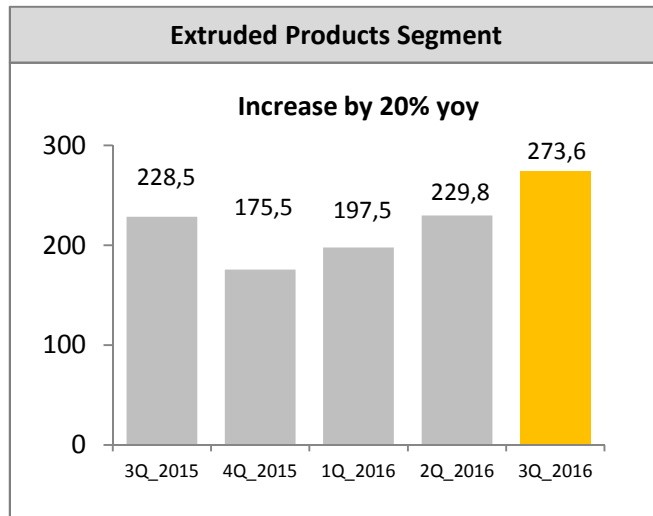


FX rates EUR/PLN and USD/PLN



- In the third quarter, the average price of aluminum in USD at a level similar to last year, while PLN higher by 4%.
- Significant fluctuations of USD / PLN in the range of 3.65 to 4.10 and EUR / PLN in the range of 4.12 to 4.47.
- The ambiguous signals about the state of the economic situation on the basis of the official indicators. (weaker export, retail sales still good, fluctuations of industrial production)

EXTRUDED PRODUCTS SEGMENT– record volume growth



	Q3_2016	Q3_2015	change	3Q_2016	3Q_2015	change
Total sales	273,6	228,5	20%	701,0	645,3	9%
Domestic	153,9	143,1	7%	404,3	405,4	0%
Export	119,8	85,3	40%	296,7	239,9	24%

- High demand in both domestic and export.
- Maintaining approx. 15% volume growth in the third quarter.
- Approx. 20% growth in the automotive and electrical engineering, other industries comparable to last year, or an increase of approx. 5-8%.
- Approx. PLN 20 million in revenue from export sales realized in the Slovenian subsidiary acquired in June
- Again, the highest (approx. 50%) increase of sales to the Czech Republic and Slovakia. After declining the previous quarter growth in Hungary and the UK. Other major markets (Germany, Italy, Austria) remain stable or single-digit growth achieved.
- Capacity utilization rate at 95%
- In the fourth quarter projected sales growth of approx. 10 - 15%.

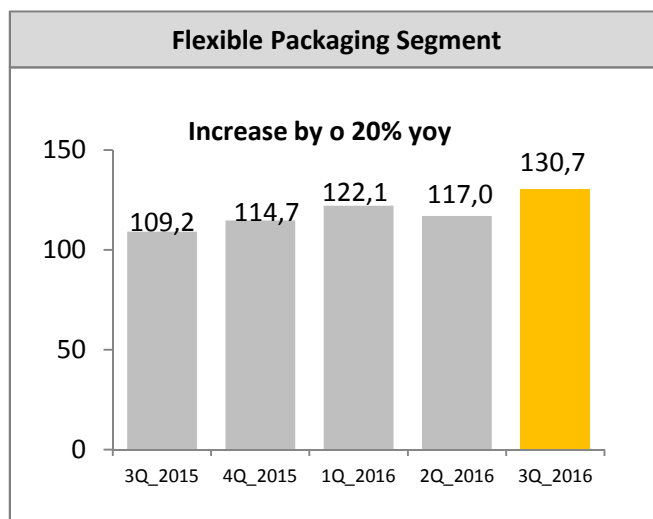
ALUMINIUM SYSTEMS SEGMENT – "solid" domestic market, good results in foreign markets



	Q3_2016	Q3_2015	change	3Q_2016	3Q_2015	change
Total sales	293,0	263,4	11%	802,0	692,5	16%
Domestic	172,5	160,8	7%	463,6	427,2	9%
Export	120,4	102,6	17%	338,3	265,3	28%

- The situation on the market is still very good. Sales of systems has been growing at over 13%.
- Danish and American markets were growth leaders on exports. The two largest markets (the Czech Republic and Germany) reached a level comparable to last year. Other markets saw a rise in a few or several percent.
- In the fourth quarter sales is expected to be higher by approx. 10% - 15% from the same period last year.

FLEXIBLE PACKAGING SEGMENT – another successful quarter in exports



	Q3_2016	Q3_2015	change	3Q_2016	3Q_2015	change
Total sales	130,7	109,2	20%	369,8	320,3	15%
Domestic	75,7	65,7	15%	211,5	186,4	13%
Export	55,0	43,5	26%	158,3	133,9	18%

- A very good quarter both domestically and abroad.
- Dutch, Hungarian, Czech and Slovak markets were once again growth leaders on exports.
- Almost 30% drop in sales in the Ukrainian market offset by the increase in sales to Russia.
- Capacity utilization rate at 95%.
- In the fourth quarter it is expected to remain approx. 10% - 15% increase in sales.

IMPLEMENTATION OF MAJOR INVESTMENT PROJECTS

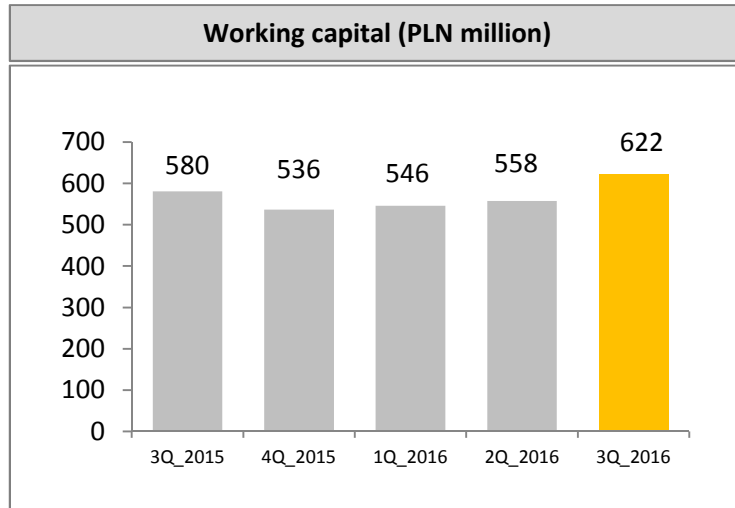
EXTRUDED PRODUCTS SEGMENT	Progress in 2016 (from the perspective of payments)
An improvement in efficiency of production and logistics	20%
A press line for „hard alloys”	2%
The development of production capacity in Advanced Aluminum Products sub division	45%
ALUMINIUM SYSTEMS SEGMENT	
The construction and extension of buildings	55%
Machinery and equipment	65%
New headquarter building	0%
FLEXIBLE PACKAGING SEGMENT	
New production plant (Stage II)	90%
New logistic center	65%
The line of extruder	80%
Enlargement of flexo-printing capacity	55%

AN OUTSTANDING QUARTER

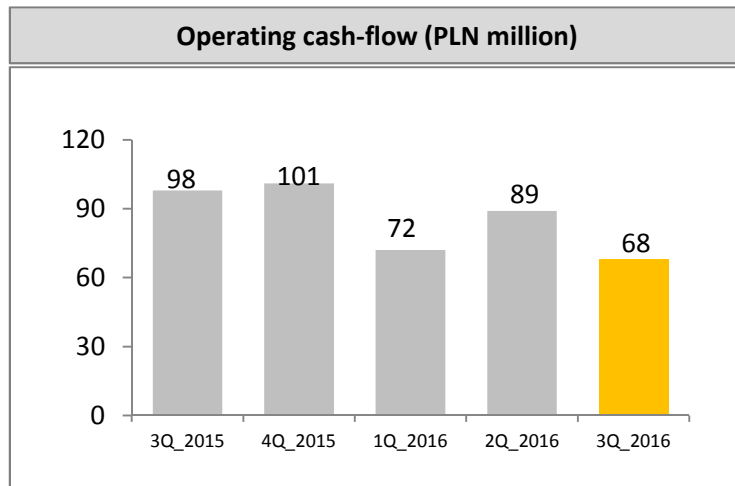
PLN million	Q3 2016	Q3 2015	chg	3Q 2016	3Q 2015	chg
Revenues	633,9	541,1	+17%	1 717,1	1 502,0	+14%
Operating profit	90,7	80,5	+13%	232,1	194,7	+19%
margin	14,1%	14,8%		13,4%	12,9%	
EBITDA	117,8	104,4	+13%	310,4	262,0	+18%
margin	18,3%	19,2%		17,9%	17,3%	
Result on financial activity	-3,2	-3,5		-10,2	-10,7	
interests	-2,3	-1,6		-5,4	-3,9	
fx gains/loses on bank loans	-1,3	-0,8		-2,7	-1,2	
other	0,4	-1,1		-2,1	-5,6	
Profit before tax	87,5	77,0	+14%	221,9	184,0	+21%
Corpotare tax	-1,0	-11,6		8,0	-25,9	
Consolidated net profit	86,5	65,4	+32%	230,0	158,1	+45%

- The lower margin rate resulting from lower profitability in Aluminium Systems Segments
- Financial activities result comparable to last year.
- The lower tax rate due to the higher than initially estimated value of the assets for income tax under the project in the special economic zone.

CASH-FLOW FROM OPERATING ACTIVITIES ALSO AT A VERY GOOD LEVEL

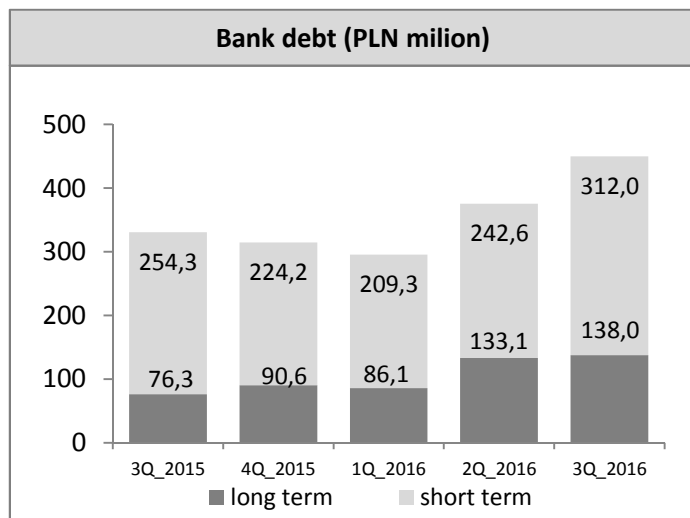


(PLN million)	3Q_2015	4Q_2015	1Q_2016	2Q_2016	3Q_2016
Working Capital	580	536	546	558	622
Inventories	333	323	327	351	365
Receivables	431	381	406	429	474
Liabilities	183	168	187	222	217
Turnover ratio (in days)	97	92	95	89	88

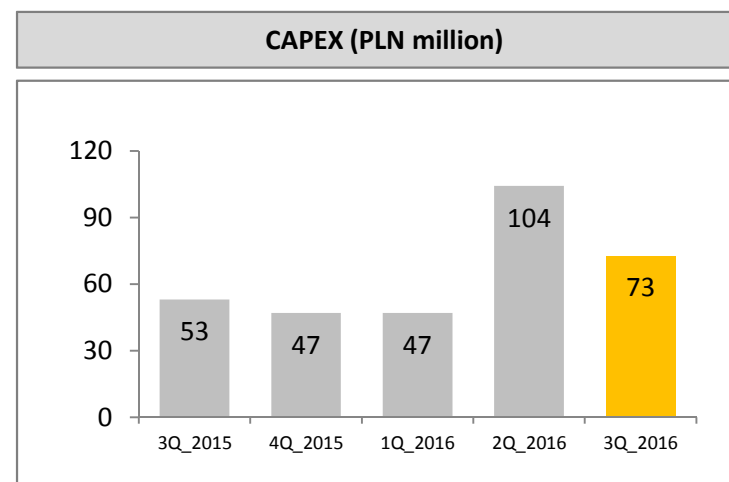
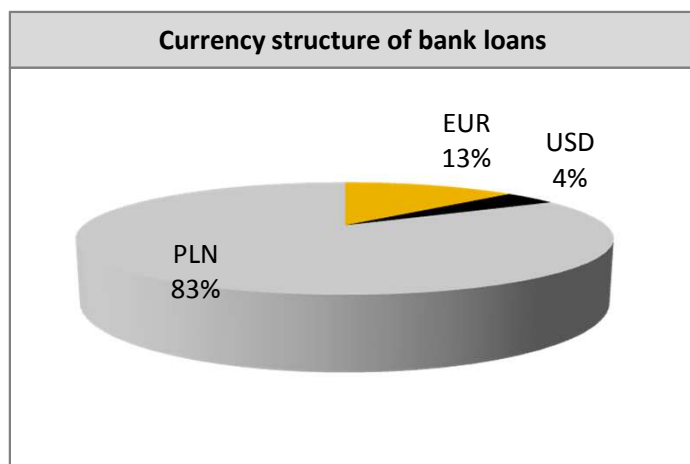


- The growth rate of working capital by half lower than the rate of sales growth - further improvement of the rotation cycle.
- A very good quarter in terms of cash flow from operating activities - a big chance to exceed PLN 300 million per year.

STABLE FINANCIAL POSITION



- The increase in debt compared to last year, resulting from the need to finance the investment program.
- Net debt at the level of PLN 326.5 million.
- Safe ratios net debt / equity (0.24) and the net debt / EBITDA (0.9) to enable the fulfillment of the new strategy.
- The expected level of debt at the end of the fourth quarter will be higher by at least PLN 60 - 80 million in comparison with the end of September (the second tranche of dividend - approx. PLN 110 million)



The continuing high demand for the Group's products.

Stable margins and cash flow.

Good prospects for the next quarter.

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